

We would like to take this opportunity to thank all of you for the continuous support that you have given to us. It has been our pleasure working with you and helping you to achieve your goals. We look forward to contributing to your success in 2012 and in all the following years.

May your new year be filled with much joy, happiness and success. We look forward to working with you in the coming year and hope our business relationship continues for many years to come.

Dorim sa va multumim pe aceasta cale pentru sprijinul pe care ni l-ati oferit in tot acest timp. Ne-a facut placere sa lucram alaturi de dumneavoastra si sa va ajutam sa va atingeti obiectivele. Asteptam cu nerabdare sa va fim alaturi intr-un an 2012 plin de succes.

Fie ca Noul An sa va aduca bucurie, fericire si succesul dorit. Ne face o deosebita placere sa fim alaturi in anii ce vor urma si sa continuam in crearea unui parteneriat de lunga durata.



**Happy New Year! Ein gutes Neues Jahr! Šťastný Nový rok!
Boldog új évet! Szczesliwego Nowego Roku! La Multi Ani si Un
An Nou Fericit! Счастливого Нового года! з Новим роком!**

新年快樂！あけましておめでとうございます！

Accace enhances its services to international clients - German and Asian desk launched!

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Accace is delighted to announce that as a part of its global strategy to serve its clients at the highest professional standards, it has launched German and Asian desk in October and November respectively. "Our decision to open Asian and German desks is based on need to serve our clients whose roots are from Asian- and German-speaking countries with dedicated personnel coming from the same cultural and language background. This gives us a competitive edge compared to our competitors and allows us to secure the clients' loyalty," explains Jiří Majer, CEO.

German desk is lead by Oswald Brandstetter, and Asian desk is now managed by Anne Su. Accace will now be even closer to its international clients.



Oswald Brandstetter, Head of German desk at Accace Group

As of October 2011, Oswald is in charge with acquisitions activities and building a portfolio of international clients with focus on German speaking clients. As a member of Accace Group's international team, he oversees the company's planned growth towards the German-speaking market.

His professional career began in 1996 at Raiffeisen Zentralbank AG in Vienna. Since 2001, he had worked in Slovakia in Tatra Bank as Head of International Customers and was appointed Vice President of Tatra Bank in 2002. Between 2007 and prior to joining Accace, Oswald was a procurist for Raiffeisen Zentralbank AG.



Anne Su, Relationship manager of Asian desk at Accace Group

Starting in November 2011, **Anne Su** is handling Accace's Asian clients and her primary responsibility is to develop and enhance contact with Asian clients.

Anne Su received a Master's degree from UK's City University Cass Business School and was specialized in finance and management. One important field in which she is experienced in is risk and change management. Anne previously worked as a General Manager of MSI Polska and was responsible for ensuring and monitoring the integrity and accuracy of the company's daily operations.

Accace Hungary extended its office and added new service

The increasing number of employees after the acquisition of Interbook resulted in moving to a bigger office. As of 12th of December, Accace's Hungarian operations are located in larger premises on the same floor of the same business center.

Clients are welcome to visit Accace Hungary on the 2nd floor at Váci út 22-24 in Budapest's 13th district, on the opposite side to West-End shopping center and Nyugati train station.



On the 7th of December, a house-warming and year-end party was held and celebrated by all Accace staff and clients. This was the first public event after the acquisition of Interbook by Accace group.



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Furthermore, to meet our clients' growing needs, Accace Hungary is launching tax advisory business from January 2012, led by the first tax manager **dr. Zoltán Kádár**. The tax department offers tax advisory, tax control and planning, corporate and private income taxes, transfer price documentation, VAT return and other tax related issues.

**Accace Romania
launched series of
workshops on
accounting and tax
related matters!**

Accace Romania launched in November series of workshops. Workshops are held on a monthly basis at Accace premises and have already attracted attention not only among clients, but also from external companies. Chosen topics cover various tax and accounting areas and reflect latest tax regulations, developments that affect businesses and corporations and provide participants with important information that makes it easier for them to understand the impact on their own business.

Participation is free of charge and Accace speakers are experienced professionals in their fields; Valentin Tic-Chiliment and Dragos Nicolae from Tax department, Ramona Sandu from Accounting department.

We look forward to welcoming you at our future workshops!

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*Accace isi
consolideaza
serviciile oferite
clientilor
internationali- sunt
infiintate biroul
german si asiatic!*

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Accace are placerea sa anunte infiintarea unui birou dedicat pentru relatia cu clientii germanofoni si asiatici, in luna octombrie, respectiv noiembrie, ca urmare a strategiei sale globale de a intampina nevoile clientilor sai in cel mai bun mod posibil. "Decizia de a infiinta un birou asiatic si german are la baza dorinta de a ne adresa clientilor nostri germanofoni si vorbitori de limbi asiatice, venindu-le in intampinare cu un personal dedicat, provenit din acelasi mediu si vorbitor de aceeaasi limba. Acest lucru ne ofera un avantaj competitiv si faciliteaza castigarea loialitatii clientilor nostri " explica Jiří Majer, CEO.

Biroul german este condus de catre Oswald Brandstetter, iar cel asiatic este in prezent administrat de catre Anne Su. Astfel, Accace va fi mai aproape de clientii sai internationali.



Oswald Brandstetter, Head of German desk al Grupului Accace

Incepand cu octombrie 2011, responsabilitatile lui Oswald sunt legate de activitati de achizitii si de construirea unui portofoliu de clienti internationali, accentul punandu-se pe clientii germanofoni. Din pozitia de membru al echipei internationale al grupului Accace acesta supravegheaza cresterea planificata a companiei catre piata vorbitoare de limba germana.

Cariera sa a inceput in anul 1996 la Raiffeisen Zentralbank AG in Vienna. Din 2001, a lucrat in Slovacia la Tatra Bank ocupand functia de Head of International Customers si a fost nominalizat Vice Presedinte al Tatra Bank in 2002. Din 2007 , pana in momentul alaturarii echipei Accace, Oswald a ocupat functia de procurist pentru Raiffeisen Zentralbank AG.



Anne Su, Relationship manager of Asian Desk al Grupului Accace

Incepand cu luna noiembrie 2011, Anne Su se ocupa de clientii asiatici ai Accace, responsabilitatea sa principala constand in dezvoltarea si consolidarea contactului cu clientii asiatici.

Anne Su este masteranda a City University Cass Business School din Marea Britanie si este specializata in finante si management. Unul dintre domeniile in care beneficiaza de experienta este managementului riscului si al schimbarii. Aceasta a colaborat in trecut cu MSI Polska, ocupand functia de Manager General, fiind responsabila de asigurarea si monitorizarea integritatii si acuratetei operatiunilor zilnice ale companiei.

Accace Ungaria si-a extins biroul si ofera un nou serviciu clientilor

Nevoia unui spatiu mai mare a rezultat in urma cresterii numarului de angajati odata cu achizitia Interbook. Din 12 decembrie, Accace isi desfasoara activitatea la aceeasi adresa, dar intr-un spatiu mai mare.

Clientii pot vizita sediul Accace Ungaria, localizat la etajul 2 al cladirii de birouri din Váci út 22-24 in al 13-lea district al Budapestei, vis-à-vis de West-End shopping center si statia de tren Nyugati.



In data de 7 decembrie a avut loc o petrecere la care s-a sarbatorit atat inagurarea noului birou, cat si sfarsitul de an si la care au participat staff-ul si clientii Accace. Acesta a reprezentat primul eveniment public dupa achizitia Grupului Accace a Interbook.



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Pentru a veni in intampinarea nevoilor in continua crestere ale clientilor, Accace Ungaria se lanseaza in domeniul consultantei fiscale incepand cu luna Ianuarie a anului 2012, primul care s-a alaturat echipei fiind **Dr Zoltan Kadar**, tax manager. Departamentul de Fiscalitate ofera servicii de consultanta fiscala, consultanta in domeniul impozitului pe profit si pe venit, pregatirea dosarului preturilor de transfer, a declaratiilor de TVA si in alte domenii conexe.

Accace Romania a lansat o serie de workshop-uri in domeniul contabilitatii si consultantei fiscale!

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Incepand cu luna noiembrie a anului trecut, Accace Romania a lansat cu succes o serie de workshop-uri. Acestea au loc lunar la sediul Accace si au atras atentia nu doar in randul clientilor, cat si din partea altor companii. Subiectele alese pentru aceste workshop-uri cuprind domenii diferite ale contabilitatii si consultantei fiscale, reflecta cele mai recente reglementari fiscale, schimbari care au impact asupra afacerilor si corporatiilor. De asemenea, workshop-urile oferite de Accace ofera participantilor informatii importante care ajuta la o mai buna intelegere a impactului pe care aceste subiecte il au asupra afacerii lor.

Moderatori sunt : Valentin Tic-Chiliment si Dragos Nicolae, departamentul de fiscalitate si Ramona Sandu, departamentul de contabilitate sunt specialisti in domeniile in care activeaza, iar participarea la workshop-uri este gratuita.

Va asteptam la viitoarele workshop-uri organizate de Accace!

